

To: Mayor Taylor and City Council  
Fr: Ron Chandler  
Dt: March 20, 2014  
Re: Discussion and/or Action to Consider Revising the Consulting Agreement with Better City, LLC

We are proposing to modify Better City's consulting agreement. Attached, please find a red-lined version and clean copy of the modified agreement. A summary of the changes are as follows.

- 1) The amendments change this agreement from an hourly based contract to a project based contract.
- 2) The maximum annual sum is lowered from \$75,000 to \$60,000.
- 3) The City will pay a retainer fee of \$1,000 per month and a fee based on the completion of the projects listed in the scope of work.
- 4) Projects – We have identified 5 projects for Better City.
  - a) Smith's Block Revitalization (this is the old Smiths building) – Midpoint payment = \$12,000; Final payment = \$20,000
  - b) Kings Block Revitalization = Midpoint payment = \$15,000; Final payment = \$25,000
  - c) Barker Property - Final payment = \$20,000
  - d) Washington Boulevard Redevelopment - Midpoint payment = \$15,000; Final payment = \$20,000
  - e) Public Works Building Reuse, (this is the old public works building location) - Midpoint payment = \$6,000; Final payment = \$15,000.

A portion of the Smiths Block Revitalization, the Kings Block Revitalization and the Washington Boulevard Redevelopment projects are within the City's redevelopment area and are therefore eligible to use monies from the redevelopment fund.

Mr. Godfrey will attend the meeting to answer your questions.